



Project & Sales Manager – Digital Health (m/w/d)

Full-time position in Berlin, Germany

About Noah Labs

For the first time in human history, we have the technology, insights, and data to redefine healthcare. Jointly with patients, medical providers, insurers, and scientists we are enabling the transformation from reactive to proactive healthcare. Our goal is to help physicians deliver world-class care outside the four walls of the hospital or practice. Today, the management of cardiovascular conditions is almost impossible for patients to do alone, and difficult for hospitals and practices to do at scale.

At Noah Labs, our vision is to create software systems that understand, treat, and ultimately prevent cardiovascular diseases. We develop an AI-powered health analytics platform that combines smart biosensors, machine learning software, and a mobile app for patients. Our mission is to enable people to live longer and happier lives despite their cardiac condition.

This is your mission

- **Initiate and manage pilot projects with clinics, practices, health insurers, and pharma firms**
- **Convert project partners into paying customers**
- **Work closely and collaboratively with the Noah Labs technology team**
- **Help design, fine tune and improve digital health solutions used in pilot projects**
- **Build strong relationships with physicians, scientists, and other stakeholders**
- **Review scientific literature around relevant clinical, scientific and digital topics**
- **Prepare public project funding applications jointly with the CEO**

From day one, we expect

- **Fluency in German** (C1 or C2) and English
- Experience in working with physicians, health insurers or pharma firms in Germany
- Strong digital health interest and understanding
- Outstanding organizational skills
- Strong problem-solving skills

You can wow us if you have

- Successfully realized projects with hospitals, practices or health insurers
- Experience in market access and reimbursement (DiGA, IV, etc.)
- Experience in medical device regulation

You will thrive at Noah Labs if you are

- **A builder** - you roll up your sleeves and get things done
- **A strong communicator** - you practice open and clear dialogue while listening with fairness
- **An industry expert** - you have strong domain knowledge and are willing to share it with others
- **Ambitious** - you are always quantifying, comparing, and coming up with ways to improve
- **Resilient** - you show adaptability, and you are great at juggling multiple tasks simultaneously

What We Offer

- ♥️🩹 Opportunity to tackle a problem impacting millions
- 🚀 Highly talented and aspirational team
- 💰 Competitive salary incl. stock options
- 🏊 Urban Sports Club membership
- 🏡 Beautiful office in Kreuzberg, Berlin
- 🍍 Opportunity to grow into a management role
- 🍺 Free team drinks on Fridays

Come Join us!

1. Check our website <https://www.noah-labs.com>
2. Email your CV to apply@noah-labs.com
3. **Receive an answer within 24 hours!**

Apply Now

We strive to remove barriers, eliminate discrimination, and ensure equal opportunity through our transparent recruitment process. We are open to all groups of people without regard to age, color, national origin, race, religion, disability, gender, sex, sexual orientation, gender identity and / or expression, marital status, or any other legally protected characteristic.